



Grand Farm Upper Midwest Ecosystem Program Coordinator

Primary Work Location: Fargo, ND and Casselton, ND

Full-Time: 40 hours per week | \$50,000/year

Position Overview

Grand Farm is seeking an Upper Midwest Ecosystem Program Coordinator to support partner engagement, account management, grower relationships, and ecosystem development efforts across the Upper Midwest region.

This role will work closely with Grand Farm's Ecosystem and PMO teams to support partners, coordinate regional engagement activities, maintain strong relationships with growers and local organizations, and help ensure a high-quality partner experience.

The ideal candidate is highly organized, relationship-oriented, comfortable working across multiple stakeholders, and excited about innovation in agriculture.

Key Responsibilities

Partner Account Management & Coordination

- Serve as a day-to-day point of contact for regional partners
- Support partner communication, scheduling, and follow-up
- Help coordinate partner deliverables, reporting, and engagement activities
- Assist with partner renewal coordination and retention efforts
- Maintain CRM data integrity and partner tracking systems
- Coordinate invoicing and contracting processes with finance/admin teams

Grower & Regional Ecosystem Engagement

- Build and maintain relationships with growers, producer groups, regional organizations, and local stakeholders
- Support grower recruitment and engagement for projects, pilots, demonstrations, and events
- Represent Grand Farm at regional meetings, industry events, and community engagements



- Help strengthen Grand Farm's visibility and ecosystem presence throughout the Upper Midwest

Program & Event Support

- Support ecosystem programming, tours, field days, workshops, and partner activities
- Assist with coordination between ecosystem, PMO, and partner teams
- Help ensure partners are activated across Grand Farm programs and events

Cross-Team Collaboration

- Work closely with the Innovation Ecosystem team to support partner opportunities and ecosystem initiatives
- Coordinate with the PMO team as projects transition into deployment and field operations
- Support communication and alignment across internal teams and external stakeholders

Qualifications

- Bachelor's degree or equivalent experience preferred
- Strong organizational and communication skills
- Experience managing relationships across multiple stakeholders
- Ability to manage multiple projects and priorities simultaneously
- Comfortable working independently and in collaborative environments
- Interest in agriculture, AgTech, innovation ecosystems, or rural economic development preferred

Physical Requirements

- Ability to continuously stand or walk during events
- Ability to perform physical tasks such as lifting, bending, and operating equipment.
- Comfortable working in various indoor and outdoor environments, including exposure to inclement weather conditions.
- Capable of occasionally lifting and carrying objects weighing up to 50 pounds.



- Engage in remote conversations on a daily basis via multiple telecommunication methods.
- These physical requirements must be met with or without accommodation.

Preferred Experience

- Agriculture or AgTech industry experience
- Event coordination or program management experience
- CRM or partner management systems experience
- Experience working with growers, startups, corporations, or research organizations

Location

Preferred location is Fargo, ND region. Regional travel will be expected.

Work Environment

- Flexible, dynamic work environment with primary locations in Fargo, ND and the Innovation Campus in Casselton, ND.
- Flexibility to work outside normal business hours, including evenings or weekends, to meet project or partner needs.
- May occasionally walk on slippery or uneven surfaces.
- May occasionally climb ladders and work off elevated surfaces.
- May occasionally work outdoors with temperatures above 100 degrees and below 32 degrees.
- Noise level in the work environment is frequently loud.

Benefits & Culture

- Core Values: Trust First, Learn Fast, Be Bold, Move Together, Be Scrappy, Think Holistic.
- Flexible work environment that allows the employee to work from varied environments and locations. Primary work location in Fargo, ND and Casselton, ND.



- 401(k) Retirement program with 3% employer match.
- 80% coverage of employee HDHP health insurance premiums (not to include vision or dental)
- HSA Contribution
- Company provided Short Term & Long-Term Disability Coverage
- Company provided Life Insurance - \$50,000
- 10 paid holidays (including your birthday) and paid holiday break.
- Additional voluntary benefits offered through PRO Resources.

To Apply

Candidates may submit a cover letter addressed to **Andrew Jason** and resume to andrewj@grandfarm.com.

About Grand Farm

Grand Farm is a collaborative network of growers, startups, corporations, researchers and educators, government, and investors working together to solve agricultural challenges through applied technology. The Grand Farm Innovation Campus near Casselton, North Dakota serves as a space for collaboration, research, and demonstration where ideas become real-world solutions. Through partnerships, field operations, innovation consulting, and world-class events and experiences, Grand Farm connects the people and technologies shaping the future of agriculture. Learn more at grandfarm.com.

Grand Farm is proud to be an equal opportunity provider.