

# STARTUP PARTNERSHIP

The Grand Farm Startup Partnership helps early-stage companies engage directly with the agricultural industry. Whether you're looking to grow your network, gain customer insights, or validate your technology in the field, Grand Farm offers a mix of relationship-building and on-farm opportunities in North Dakota and Georgia. Partners can choose the package that best fits their stage and goals.

**STARTUP PARTNERSHIP - NORTH DAKOTA \$6,000\***

**STARTUP PARTNERSHIP - GEORGIA \$5,000\***

**ECOSYSTEM PARTNER \$1,500**

BENEFITS	STARTUP PLOT PARTNER	STARTUP ECOSYSTEM PARTNER
.5-acre plot in high visibility area (includes base field inputs)	✓	
Startup plot project management with optional field management services from our Field Operations team*	✓	
High visibility during Grand Farm campus tours, events, and Field Day	✓	
Virtual sessions, ecosystem navigation & facilitated matchmaking	✓	✓
Opportunity to speak & pitch at Grand Farm events	✓	✓
Promotional benefits - logo on website & Grand Farm partner sign, LinkedIn post & storytelling efforts	✓	✓
Receive two complimentary tickets to all Grand Farm major conferences—valued at over \$1,200.	✓	✓

**\*Field Management Costs**

Grand Farm provides Field Management services, which are an additional charge to the \$5,000 startup plot cost. The exact cost of services will be dependent on plot protocol complexity. A detailed quote will be provided and approved before any work begins.

**Additional acreage is also available beyond the included 0.5-acre plot for additional cost.**



**CONTACT**  
John Mann  
jmann@grandfarm.com

# STARTUP PARTNERSHIP LOCATIONS

## GRAND FARM INNOVATION CAMPUS

// Casselton, ND



- Grand Farm's 590-acre Innovation Campus fosters collaboration among growers, industry professionals, and researchers to develop and showcase the latest in agriculture technology.
- Since opening in June 2024, the Innovation Campus has hosted over 5,000 national and international visitors.

### CROP OPTIONS

Corn, soybeans, wheat, barley, dry beans, sugar beets, and more



## UGA GRAND FARM

// Perry, GA



- UGA Grand Farm is a 250-acre research hub focused on sustainable agriculture using precision tech, robotics, and data analytics.
- Located next to the Georgia National Fairgrounds, the site benefits from over 1 million annual visitors each year.
- 2 growing seasons

### CROP OPTIONS

Cotton, peanuts, soybeans, corn, and more



"AquaSpy is pleased to have the opportunity to showcase our water and nutrient use efficiency technology in the dryland corn plots at Grand Farm.

This in-field trial gave us the opportunity to show in real time the movement through the profile of water, air and nitrate in rain fed corn upon periodic fertilizer applications and share that with interested growers and partners. The Grand Farm team was super supportive throughout the process."

**KATHLEEN GLASS** // AquaSpy