



Grand Farm Ecosystem Program Manager

Primary Work Locations: Fargo, ND | Casselton, ND

Grand Farm is seeking an Ecosystem Program Manager to strengthen and steward relationships across our innovation network. This role focuses on engaging partners, corporations, research institutions, and NGOs to advance Grand Farm's mission. The ideal candidate is relationship-driven, action-oriented, and able to translate conversations into impactful next steps.

Key Areas of Responsibilities

- **Stakeholder Engagement** – Build and sustain relationships with key stakeholders across agriculture and AgTech. Serve as a trusted, responsive point of contact.
- **Strategic Alignment** – Facilitate shared goals and opportunities; define success metrics and align key participants.
- **Program & Project Facilitation** – Convert conversations into actionable plans (one-pagers, timelines, task owners). Coordinate pilots, demos, site visits, and workshops that deliver tangible outcomes.
- **Partnership Development** – Identify and develop opportunities; prepare proposals and scopes of work; manage approvals. Maintain accurate records in CRM or tracking systems from introduction through project or pilot execution.
- **Resource Coordination** – Partner with project management, marketing, and operations teams to ensure logistics, facilities, and scheduling meet stakeholder needs.
- **Insights & Reporting** – Capture meeting notes, produce recaps and decision memos, and contribute to insight products (e.g., pain-point summaries).
- **Communication** – Draft clear invitations, updates, and collateral (presentations, one-pagers) to engage stakeholders effectively.

Qualifications

- Bachelor's or Master's degree in Agriculture, Business, Technology, Marketing, or related field; or equivalent combination of education and experience.



- Relationship-first mindset; natural connector, active listener, and thoughtful communicator.
- Proactive, action-oriented, and adaptable in dynamic, fast-changing environments.
- Highly organized, reliable, and able to manage multiple priorities simultaneously.
- Strong time-management, organizational, and communication skills.
- Demonstrated success in building and maintaining effective partnerships.

Physical Requirements

- Ability to stand or walk for extended periods during events.
- Ability to occasionally lift and carry up to 50 pounds.
- Comfortable working indoors and outdoors, including in inclement weather conditions.
- Ability to bend, lift, and operate basic equipment as needed.
- Regular use of telecommunication tools for remote meetings.

Work Environment

- Occasional work on uneven or slippery surfaces; may require climbing ladders or working on elevated platforms.
- Exposure to varied weather conditions, with temperatures occasionally above 100°F or below 32°F.
- Noise levels may be moderate to loud depending on the event or location.
- Flexibility to work outside of standard business hours, including some evenings and weekends.
- Ability to travel to stakeholder locations, including rural communities.
- Flexible and dynamic environment with opportunities for hybrid or varied work locations.



Compensation, Benefits, and Culture

- Competitive salary commensurate with experience.
- Retirement program with employer match.
- 80% coverage of employee health insurance premiums (excludes vision and dental).
- Additional voluntary benefits available through PRO Resources.
- 10 paid holidays (including your birthday) and 128 hours of PTO in the first year.
- Fast-paced, mission-driven work culture rooted in our values: **Trust First, Learn Fast, Be Bold, Move Together, Be Scrappy, and Think Holistic.**
- Opportunities to collaborate with innovative teams and contribute to advancing agriculture technology.

How to Apply

Interested candidates should submit a resume and cover letter to **Andrew Jason at AndrewJ@GrandFarm.com**.

About Grand Farm

Grand Farm is a network of growers, corporations, startups, , investors, government, and educators working together to solve problems in agriculture with applied technology. Grand Farm creates events, conferences, and workshops to accelerate problem-solving, and works directly with innovation teams to help them apply innovative thinking within their organizations and provide field management and innovation-as-a-service. Grand Farm also operates a 600-acre Innovation Campus near Castleton, ND, that serves as a space for collaboration, research, and demonstration in developing solutions for farming in a new era. Learn more at grandfarm.com.

Grand Farm is proud to be an equal opportunity provider.